



TRADE ACCOUNT APPLICATION FORM

Please complete and fax / email to Tammy Eige at 1-866-346-1288 or Trade@Scholastic.ca

Please allow 10 business days for processing and include your first order.

All fields must be completely filled in:

Would you like to be added to our mailing list? YES NO
Do you wish to have your orders consolidated? YES NO
Do you wish to submit your orders via EDI? YES NO

Date: Type of business:

Company name:

Bill to:

Address:

City/Prov:

Postal Code:

Telephone:

Fax:

Email:

Ship to :

Address:

City/Prov :

Postal Code:

Telephone:

Fax:

Name of Owner:

Home Address:

City/Prov:

Home Telephone: Fax:

Provincial Sales Tax Exemption No.* (if applicable)

Sole Owner Partnership Limited Co.

List of Partners or Stockholders:

Name	Address	Position
_____	_____	_____
_____	_____	_____
_____	_____	_____

How long in business? _____

Name of bank: _____ Telephone: _____

Address: _____
Postal Code: _____

Have you or do you currently own another retail store? Yes No

If so, list names and addresses of other stores:

Name: _____ Name: _____

Address: _____ Address: _____

Postal Code: _____ Postal Code: _____

Trade references (All Information MUST be filled in):

A Name of Business: _____

Fax Number: _____ Contact Name: _____

B Name of Business: _____

Fax Number: _____ Contact Name: _____

C Name of Business: _____

Fax Number: _____ Contact Name: _____

D Name of Business: _____

Fax Number: _____ Contact Name: _____

APPLICANTS SIGNATURE ATTESTS FINANCIAL RESPONSIBILITY, ABILITY AND WILLINGNESS TO PAY ACCOUNT IN ACCORDANCE WITH OUR TERMS OF SALE.

(Authorized Signature)

***PLEASE NOTE: ALL NEW BUSINESS WITHOUT CREDIT HISTORY WILL HAVE TO PRE-PAY UNTIL HISTORY IS ESTABLISHED.**

Please **check off** the discount policy you are accepting and **sign** at the bottom.

50% NON-RETURNABLE DISCOUNT POLICY

1. I would like my discount policy to 50% non-returnable.
2. I understand that once I opt for this discount I will not be able to revert back to a sliding scale, and all orders are non-returnable on an ongoing basis.
3. I will be given a 50% discount on all books I order provided I meet the minimum order requirements of \$150.00 retail or 25 books. (If order minimum is not met, I will receive a 20% discount.)
4. Absolutely no returns will be accepted after this agreement has been signed, including returnable items purchased prior to this contract.
5. In the case of author events, please contact the Trade Department for prior approval on returns' privileges

RETURNABLE DISCOUNT POLICY

SLIDING DISCOUNT SCALE

- 1 - 24 assorted books.....20%
- 25 - 149 assorted books.....40%
- 150 - 299 assorted books.....42%
- 300 - 499 assorted books.....43%
- 500+ assorted books.....45%

INITIAL ORDER

Order requirements to open an account for 40% discount:

1. \$200.00 retail value minimum
2. Completed credit application
3. 50% payment of order's net value must accompany order – balance is Net 30 days.
4. F.O.B. Canada

SUBSEQUENT ORDERS


Minimum order requirement for 40% discount:

1. 25 assorted books (paperback or hardcover) or \$150.00 retail value
2. F.O.B Canada
3. Orders which fall under this minimum will receive a 20% discount
4. Terms are Net 30 days'

Date: _____

Signature: _____

TRADE RETURNS POLICY

1. All books must be in resaleable (mint) condition.
 - i) no stickers or books with covers damaged by stickers
 - ii) no stamps
 - iii) no torn dust jackets or damaged covers
 - iv) no 'out of print' titles unless the invoice date is less than 12 months past
2. Only full book returns **EXCEPT** where indicated by an  on the back cover.
3. Documentation must accompany returns. Please include the ISBN.
4. All returns will be credited at a flat 46% unless invoice numbers accompany the return in which case the return will be credited at the original purchased discount.
5. Returns must be shipped prepaid. Collect shipments will not be accepted. 'Returns' and claim number must be clearly marked on all cartons.
6. Any discrepancy found in return shipments will be credited on the basis of Scholastic's count.
7. Returns are sent at customer's risk. Credit will not be issued on return shipments lost in transit.
8. **Returns may only be made between 3 (three) & 12 (twelve) months from the date of invoice.**
9. Address for returns: **RETURNS DEPARTMENT**
Scholastic Canada Ltd.
175 Hillmount Road
Markham, ON L6C 1Z7

If you have questions regarding returns, please contact Customer Service at (905) 887-7323, by fax at 1-866-346-1288, or by email at Trade@Scholastic.ca