

Please sign the discount policy you are accepting.

50% NON-RETURNABLE DISCOUNT POLICY AGREEMENT

1. Effective immediately I would like my discount policy to 50% non-returnable.
2. I understand that once I opt for this discount I will not be able to revert back to a sliding scale, and all orders are non-returnable on an ongoing basis.
3. I will be given a 50% discount on all books I order provided I meet the minimum order requirements of \$150.00 retail or 25 books. (If order minimum is not met, I will receive a 20% discount.)
4. Absolutely no returns will be accepted after this agreement has been signed, including returnable items purchased prior to this contract.
5. In the case of author events, please contact the Trade Department for prior approval on returns' privileges.

Date: _____
Signature: _____

RETAIL DISCOUNT POLICY

SLIDING DISCOUNT SCALE	
1 - 24 assorted books.....	20%
25 - 149 assorted books.....	40%
150 - 299 assorted books.....	42%
300 - 499 assorted books.....	43%
500+ assorted books.....	45%

INITIAL ORDER

Order requirements to open an account for 40% discount:

1. \$200.00 retail value minimum
2. Completed credit application
3. 50% payment of order's net value must accompany order – balance is Net 30 days.
4. F.O.B. Canada
5. **SUBSEQUENT ORDERS**

Minimum order requirement for 40% discount:

1. 25 assorted books (paperback or hardcover) or \$150.00 retail value
2. F.O.B Canada
3. Orders which fall under this minimum will receive a 20% discount
4. Terms are Net 30 days'

Date: _____
Signature: _____